



Protecting Livestock – Improving Human Lives

# MILELE ANIMAL HEALTH PROJECT

Providing quality animal health products and services to livestock smallholders in Tanzania

Location: Tanzania

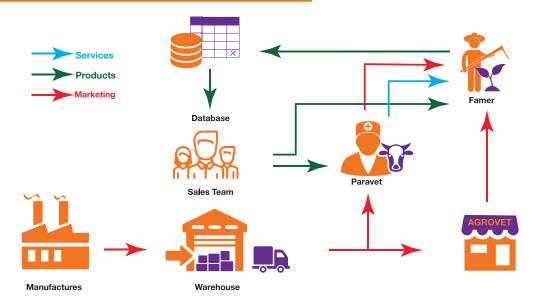
The Milele Animal Health project has been designed to address the gap in access to animal health inputs by sourcing, promoting and distributing affordable, high-quality animal health products to smallholder farmers in Tanzania.

In Tanzania and other developing countries, the contact between veterinary doctors or paraveterinarians and rural livestock farmers is limited as the veterinary professionals tend to be concentrated in urban areas. As a result, smallholder farmers continue to lose their livestock through preventable and treatable diseases. Accessibility and distribution of high-quality veterinary medicines and service remains the best tool to combat animal diseases and help curb associated economic losses. Milele aims to bridge the accessibility gap through:

- Proactively supplying animal health products and services direct to smallholder livestock farmers.
- Distributing high quality, affordable products to village agrovet shops
- Training smallholder livestock farmers



## The Milele Model



The project aims to increase amount and quality of animal health products & services to 250,000 smallholder livestock farmers by year 5 in addition to:

- Increasing utilisation of paraveterinarians: 5x more farmers per paravet
- Reduce costs to farmers: morbidity and mortality
- Increase awareness of, and access to, products & services

Livestock famers engaged





### Product portfolio



Acaracide large and small ruminants



Antiparasitic large and small ruminants



Pesticide poultry



**Dewormer** large and small ruminants, poultry

**Antibiotic** 

large and small

ruminants, poultry



Anti-inflammatory large and small ruminants



Disinfectant poultry



Supplement large and small

ruminants, poultry,

swine



Trypanocide large and small ruminants



Vaccine large and small ruminants, poultry

For more details on this project contact the following:

#### **GALV**med contact

Dr Tom Osebe Senior Manager, Commercial Development, Africa E-mail: tom.osebe@galvmed.org

#### Milele contact

info@milele.co.tz

Dr Mecku Kessy Chief Executive Officer Milele Animal Health Tanzania Ltd. Plot No. 2 Makongoro Street, YMCA Area, P.O. Box 8140, Moshi, Tanzania (+255) 272-752-056



### Direct delivery model

To boost supply of products to farmers, Milele has adopted a direct delivery model facilitated by Village Champions (VCs). The VCs serve to recruit farmers and also act as holding points of farmers' orders before they are collected. These products are typically those that do not require a technical resource to administer and are dispatched following consultations with animal health experts available at Milele's call centers. The VCs model increases further penetration into new areas without a corresponding increase in cost.

